



## The Differences Between Factoring Companies - October 2016

In this edition of FundingVoice I have an article setting out the key differences between factoring companies, and guidance on "How to Sell More High Value Equipment" from Halo, who kindly provided this excellent guest article.

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- **Save 4 out of 5 businesses money** on quotes received elsewhere
- **Save my clients 35%** of their invoice finance costs

With kind regards,

Sean

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## Differences Between Factoring Companies

The differences between factoring companies are far greater than you might imagine.

In this article we have described the key differences that you should be aware of . . .

[see the differences](#)



## How To Sell More High Value Equipment

Tom Miles contributed this article that explains how you can offer customers extended terms without any cost to your business . . . [read how](#)

[Our Invoice Finance Blog Has A](#)

## New Location

My business partner, Glenn Blackman has maintained an invoice finance blog for many years and we have now taken the step of moving the blog to the main FundInvoice site.

All the old material is now moved across and you can see the latest posts . . . [here](#)



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